

PASSENGER VEHICLE AFTERMARKET LOGISTICS



With focus on service excellence, this solution supports business growth and market share expansion over time

A major auto-mobility margin contributor, aftermarket success depends on high dealer satisfaction, appropriate stock levels and availability, and competitive costs-to-serve. Today, inventory complexity is rising as electric vehicle (EV) sales increase.

TYPICAL BUSINESS CHALLENGES

- Achieving service excellence to dealers
- Ensuring inventory accuracy & visibility
- Attaining competitive logistics cost-per-unit
- Staying flexible for peaks & growth
- Securing sustainability



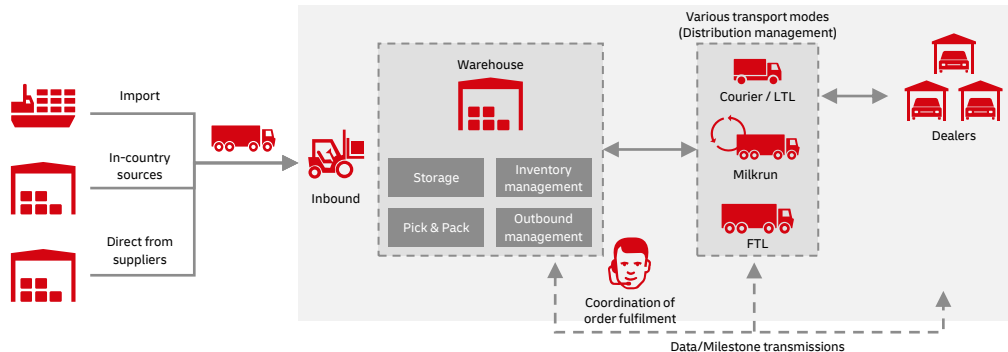
DHL SOLUTION

Oriented towards service excellence, this solution addresses current and changing needs in passenger vehicle aftermarket business. Logistics will play a critical role as the volume of battery-powered and hybrid vehicles increases, enabling companies to grow and expand market share.

SOLVING YOUR BUSINESS CHALLENGES

- ✓ **Achieving service excellence to dealers** – On-time in-full delivery despite short lead times; well-engineered process design; innovation and automation; track-and-trace delivery; comprehensive performance monitoring to maintain service standards
- ✓ **Ensuring inventory accuracy & visibility** – Instant data access; operations driven by warehouse management system; scanning technologies, cycle- and full-count processes, IoT capabilities, and more
- ✓ **Attaining competitive logistics cost-per-unit** – Optimized warehousing storage mode, staffing, and transportation; robotics and automation
- ✓ **Staying flexible for peaks & growth** – Data-driven resource planning, predictive analytics, and shared networks for month- and quarter-end peaks, SKU proliferation, recalls, and business expansion
- ✓ **Securing sustainability** – Manage operational risk; seize opportunities; comply with increasing regulations; minimize environmental impact

SPECIALTY LOGISTICS SUPPORTING PASSENGER VEHICLE AFTERMARKET BUSINESS, A MAJOR MARGIN CONTRIBUTOR



PASSENGER VEHICLE AFTERMARKET LOGISTICS



KEY BENEFITS FOR YOUR BUSINESS



FUTURE-READY

Handling parts for internal combustion engine, plug-in hybrid, and battery electric vehicles



BETTER WAREHOUSES

Site selection, sized for growth, zoning/layout design, heat-map-driven slot optimization, all licenses



TECH-DRIVEN

Robotics and automation, voice picking, flexible deployment, performance goals



EFFECTIVE TRANSPORT

Mode selection, cross docks, carrier management, route optimization, shared transportation