



COMMERCIAL VEHICLE AFTERMARKET LOGISTICS

Maximizing commercial vehicle uptime with parts availability, efficient time-to-market, and competitive cost-to-serve

Commercial vehicles must be kept up and running. This means maintaining appropriate aftermarket stock levels and ensuring cost-effective service excellence – in particular, consistently delivering the right parts to dealers on time every time.

TYPICAL BUSINESS CHALLENGES

- Ensuring inventory accuracy & visibility
- Optimizing inventory operations
- Achieving service excellence to dealers
- Attaining competitive logistics cost-per-unit



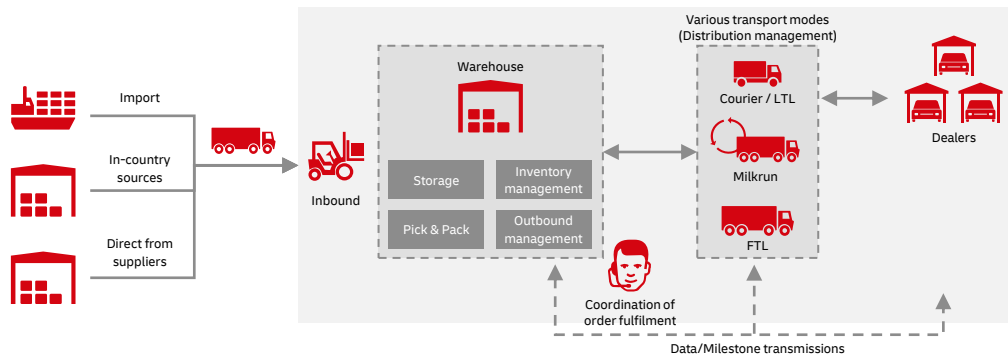
DHL SOLUTION

Oriented towards service excellence, this solution meets the specific needs of commercial vehicle aftermarket business. It delivers dealer satisfaction through parts availability and time consistency, while controlling cost so companies can grow and expand their services and market share over time.

SOLVING YOUR BUSINESS CHALLENGES

- ✓ **Ensuring inventory accuracy & visibility**– Instant data access; warehouse management system drives RF scanning, cycle- and full-count processes, IoT capabilities, and more; robust warehouse processes, KPIs, and continuous improvement
- ✓ **Optimizing inventory operations** – A network of regional and local distribution center locations provides dedicated or multi-user warehousing; vehicle downtime is minimized by delivery accuracy, speed-to-market and reliability
- ✓ **Achieving service excellence to dealers** – Distribution options to meet different service level expectations; on-time in-full delivery despite short lead times; well-engineered process design; innovation and automation; track-and-trace delivery; comprehensive performance monitoring to maintain service standards
- ✓ **Attaining competitive logistics cost-per-unit** – Optimized warehousing, staffing, and transportation; robotics and automation

ON TIME EVERY TIME, TO ENSURE COMMERCIAL VEHICLE UPTIME



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KEY BENEFITS FOR YOUR BUSINESS



SECTOR-SPECIFIC

Specialized for commercial vehicle aftermarket business



BETTER WAREHOUSES

Site selection, sized for growth, zoning/layout design, heat-map-driven slot optimization, all licenses



TECH-DRIVEN

Robotics and automation, voice picking, flexible deployment, performance goals



EFFECTIVE TRANSPORT

Mode selection, cross docks, carrier management, route optimization, shared transportation